

The Pennsylvania Sustainable Forestry Initiative® Implementation Committee (SIC)



Winter
Issue 2006

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Pennsylvania SFI® SIC
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www.sfiopa.org

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WOOD IS GOOD is a slogan that we have seen and/or heard from a variety of sources over the years. But now perhaps we can add to that, AND IT'S GOOD FOR YOU.

As I was perusing the October 10, 2005 issue of *U.S. News and World Report*, I came across an advertisement from The Dow Chemical Company which really caught my attention. It seems that Dow has developed a dietary fiber under the label of METHOCEL™. This fiber, as the ad points out, is made from natural cellulose and, being that natural cellulose comes from trees, Dow claims that it is the most abundant renewable carbohydrate found in nature.

So, what is this METHOCEL™ designed to be used for? Well, according to the ad the scientists from Dow and the U.S. Department of Agriculture (USDA) have found that "adding a few grains of METHOCEL™ to a high-fat diet slowed fat absorption, potentially reducing the development of insulin resistance--a precursor to Type II diabetes." Can you believe it? Cellulose, a natural, renewable carbohydrate derived from trees can be consumed by humans and has been shown to help fight the onset of diabetes.

The ad goes on to mention that METHOCEL™ can be included in the foods we buy, and by ingesting it in that fashion makes it easy for us to get the fiber we need. A cautionary note of, "Cutting our fat and sugar intake wouldn't hurt either" is also included. There's no denying that makes perfect sense.

I must have stared at and read this advertisement for ten minutes. It just seemed so unreal to me. Most people realize that the wood products in their lives come from trees. A far fewer number know that wood by-products are essential components of aspirin, shampoo, soap, toothpaste, chewing gum, cosmetics, photographic film and many, many other things that we use commonly in our daily lives. But trees and cellulose fiber and METHOCEL™ and preventing diabetes--go figure. And who knows what is next? Further evidence that long-term forest sustainability is a matter of utmost importance.



Speaking of forest sustainability, The United States Department of Agriculture (USDA) Forest Service in August, 2005 released a publication "Diameter-Limit Cutting and Silviculture in Northeastern Forests: A Primer for Landowners, Practitioners, and Policymakers." This should be MUST READING for every logger, forester, forest landowner, and forest products industry member in our state. It was written by Laura S. Kenefic, Research Forester, USDA Forest Service, Northeastern Research Station, Bradley, ME, and Ralph Nyland, Distinguished Service Professor, Silviculture, SUNY College of Environmental Science and Forestry, Syracuse, NY.

This issue of the perils of diameter-limit cutting has been written about and talked about quite emphatically here in Pennsylvania for the last 15 years or more. And yet from my observations, it remains the most commonly used method of identifying in a harvest which trees will be taken and which will not. Degreed foresters do it, long time professional loggers do it, wood buyers do it, and forest landowners seeking to get the maximum dollar yield on their harvest do it as well. They attempt to justify their actions by claiming they are taking the big trees and making room for the little ones to grow. This publication points out the incorrectness of that belief--on even-aged, two-aged, and uneven-aged stands.

continued on next page

Winter 2006
(Issue #19)

The Sustainable Forestry Initiative (SFI) program is a voluntary, industry driven effort developed to ensure that future generations will have the same abundant, healthy, and productive forests we enjoy today. Created in 1995 by the American Forest & Paper Association (the national trade organization representing the United States forest products industry), SFI is a program of comprehensive forestry and conservation practices.

In order to broaden the practice of sustainable forestry in our state, an Implementation Committee was formed to develop the Sustainable Forestry Initiative of Pennsylvania. Today the PA SFI program works to ensure the progress of the national initiative, here in Pennsylvania.

**SFI Implementation Committee
(SIC) Members**

Dan Evans, Chairman, Weyerhaeuser*

Matt Andrews, Deer Park Lumber

John Bouch, Timberlink, LLC

Bill Bow, Appleton Papers, Inc.

Charles Brown, Giffeller Pulp Wood Co.*

Tom Busby, Weber, Inc.*

Keith Craig, PA HCC

Dan Evans, Weyerhaeuser*

Jim Finley, Penn State University

James Grace, Bureau of Forestry

Bob Hobbes, Hobbes Forestry

Dave Jackson, Penn State Cooperative Ext.

Val Kelmeckis, Temple Inland*

Mark King, Craftmaster Manufacturing, Inc.

Jeff Kochel, Forest Investment Associates

Dave & Mark Krumenacker,

Krumenacker Lumber Co.

Fitch LaBrozzi, RAM Forest Products

John Levasseur, Hancock Forest Management

Paul Lyskava, PFPA

Ken Manno, PA SFI

Gene Odato, Bureau of Forestry

Ken Roberts, NewPage Corporation

Dave Sienko, Sienko Forest Products

Sue Swanson, AHUG

Kevin Stout, Allegheny Wood Products.*

Susan Stout, USDA Forest Service

Mark Webb, Webb Forestry Consulting

Jonathan Wrth, Walker Lumber Co.

Jay Farrell, AF&PA Liaison

* DENOTES AF&PA MEMBER COMPANY

Questions or comments regarding the PA
SFI newsletter, contact 814-867-9299,
888-734-9366, or via e-mail at
sfi@penn.com.

SFI Program Update

(continued)

The publication is 17 pages in length and covers a multitude of issues related to diameter-limit cutting. Perhaps the essence of its message is found in the first several sentences of the "Implications" section. They read, "Diameter-limit cutting fails as a long-term strategy for sustainable forestry. It neither improves the quality and value of trees in a stand nor controls the stocking for optimum long-term production of sawtimber and for other values. Diameter-limit cutting does not provide consistency in long-term yields, nor does it deliberately enhance hydrologic or other ecologic conditions. Further, the appearance of diameter-limit stands may detract from recreational potential. In short, diameter-limit cutting shows little regard for the future and does not optimize long-term values for the landowner."

For anyone wanting to obtain the full version of this report, the simplest method would be to get it off the USDA website at www.na.fs.fed.us. For those who do not have such capability, please call us at the PA SFI office (814-867-9299) and we will give you other information through which you can request the publication.



I encourage you to pay particular attention to the schedule of training programs published on Page 3 of this newsletter. I believe we have put together a good offering of various core and continuing education courses. I am disappointed that there remain areas of the state which we are not penetrating with our programs, but we are trying to correct that. Hopefully, our second Block of Training later this year will remedy the situation, at least in part if not entirely.

Over the years we have received intermittent inquiries about conducting training on Saturday. Please note that we are offering a new program, "Timber Harvesting Legal Risks" on three separate occasions during March and April. Each is scheduled on a Saturday. This is a course that grew out of the Symposium we conducted over two years ago on managing risks associated with timber harvesting activities. One of the main speakers at that Symposium was Mark Gordon, a Partner with the law firm of Pietragallo Bosick and Gordon in Pittsburgh, PA. Mark will be conducting these training programs and has accumulated a wealth of knowledge about this particular topic. We are limiting attendance to 100 people at each session so there will be plenty of opportunity to get into the meat of certain issues. While priority will be given to loggers who want to attend, we fully expect that there will be room for landowners as well. The \$80.00 registration fee covers materials, a Continental Breakfast and lunch. All this plus spending six-and-a-half hours with an attorney the caliber of Mark Gordon for eighty bucks. Even attorneys fresh out of school charge more than that as an hourly rate. ■

■ 

Ken Manno

Program Manager

PA SFI SIC



Pennsylvania Sustainable Forestry Initiative® SIC

Block 1 Schedule 2006: March 6 - April 29, 2006

CORE COURSES (Must complete Environmental Logging, Logging Safety and First Aid/CPR to complete SFI Core Training Requirements. First Aid/CPR may be taken through other entities. To receive credit, send us a copy of your First Aid/CPR cards.)

COURSE DATE	COURSE NAME	LOCATION	REGISTRATION DEADLINE	COST
(Weds) 3/8/06	* Logging Safety	Erie Wildlife Refuge, Guys Mills	3/1/06	\$55.00
(Fri) 3/10/06	First Aid/CPR	Michaux St. Forest Office, Fayetteville	3/3/06	\$65.00
(Weds) 3/15/06	Environmental Logging	Erie Wildlife Refuge, Guys Mills	3/8/06	\$55.00
(Thur) 3/16/06	* Logging Safety	Craftmaster Manufacturing, Towanda	3/9/06	\$55.00
(Tues) 3/21/06	* Logging Safety	Warriors Mark United Methodist Church, Huntingdon Co.	3/14/06	\$55.00
(Weds) 3/22/06	Environmental Logging	Kane Community Center, Kane	3/15/06	\$55.00
(Weds) 3/22/06	Environmental Logging	Warriors Mark United Methodist Church, Huntingdon Co.	3/15/06	\$55.00
(Weds) 3/22/06	* Logging Safety	Appleton Paper, Roaring Spring	3/15/06	\$55.00
(Thur) 3/23/06	First Aid/CPR	Warriors Mark United Methodist Church, Huntingdon Co.	3/16/06	\$35.00
(Fri) 3/24/06	Environmental Logging	Dauphin Conservation District Office, Dauphin	3/17/06	\$55.00
(Tues) 3/28/06	Environmental Logging	BOF Office, Laughlintown	3/21/06	\$55.00
(Tues) 4/4/06	First Aid/CPR	Red Cross Office, Gearfield	3/28/06	\$45.00
(Tues) 4/11/06	Environmental Logging	Appleton Paper, Roaring Spring	4/4/06	\$55.00

***PLEASE NOTE:** Due to recent updates, *Logging Safety* may now be taken for Continuing Education credit! If you have taken this course in the past, you may retake it for your yearly Continuing Education requirement! FOR A LIMITED TIME ONLY! PLEASE CALL THE OFFICE FOR MORE DETAILS!

CONTINUING EDUCATION COURSES (must complete one per year to remain current)

COURSE DATE	COURSE NAME	LOCATION	REGISTRATION DEADLINE	COST
(Weds) 3/15/06	Intro. to Forest Management	Kane Community Center, Kane	3/8/06	\$55.00
(Thur) 3/23/06	Wildlife Management	Weaber, Inc., Spring Grove	3/16/06	\$60.00
(Thur) 3/23/06	Wildlife Management	DONR District Office, Penfield	3/16/06	\$60.00
(Mon) 3/27/06	**Mechanical Harvesting Safety**	**Johnsonburg Fire Hall, Johnsonburg**	3/20/06	\$15.00
(Tues) 3/28/06	**Mechanical Harvesting Safety**	**Eutaw House, Potters Mills**	3/21/06	\$15.00
(Tues) 4/18/06	Intro. to Forest Management	Camp Brule', Forksville,	4/11/06	\$55.00
(Tues) 4/18/06	***Logging Cost***	***Erie Wildlife Refuge, Guys Mills***	4/11/06	SEE BELOW
(Weds) 4/19/06	***Estimating Standing Timber***	***DONR Office, Penfield***	4/12/06	SEE BELOW
(Thur) 4/20/06	Intro. to Forest Management	United Methodist Church, Jennerstown	4/13/06	\$55.00
(Thur) 4/20/06	***Logging Cost***	***Warriors Mark U.M. Church, Huntingdon Co.***	4/13/06	SEE BELOW
(Thur) 4/20/06	Wildlife Management	Camp Brule', Forksville	4/13/06	\$60.00
(Fri) 4/21/06	***Logging Cost***	***Pike Co. Township Bldg., Paupack***	4/14/06	SEE BELOW
(Tues) 4/25/06	Intro. to Forest Management	Apple Bin Restaurant, Fishertown	4/18/06	\$55.00
(Fri) 4/28/06	Buying Standing Timber	Michaux St. Forest Office, Fayetteville	4/20/06	\$75.00

** COURSE BEING CO-SPONSORED BY WJ COX ASSOCIATES. CLASS TIMES ARE 8:30am to 4:00pm, LUNCH WILL BE PROVIDED.**

***NELA COURSES WILL BE SCHEDULED DIRECTLY WITH NELA. ALL REGISTRATION FORMS AND FEES SHOULD BE MAILED TO: NELA, P.O. BOX 69, OLD FORGE, NY 13420 ATTENTION MONA LINCOLN. ANY QUESTIONS, PLEASE CALL (315) 369-3078.

FEE STRUCTURE - NELA MEMBER - \$59.00, NON-MEMBER - \$89.00; TO RECEIVE SFI CREDIT FOR THESE COURSES, PLEASE ADD \$15.00 TO THE REGISTRATION FEE.***

The following training programs will be conducted by attorney Mark Gordon of Pietragallo, Bosick and Gordon in Pittsburgh. The registration fee includes a continental breakfast, lunch and course materials. PAYMENT OF REGISTRATION FEE MUST ACCOMPANY REGISTRATION FORM AND IS NON-REFUNDABLE. Attendance is limited to a maximum of 100 people per session. There will be ample time allotted for questions and answers.

COURSE DATE	COURSE NAME	LOCATION	REGISTRATION DEADLINE	COST
(SAT) 3/18/06	Timber Harvesting Legal Risks	UPJ Conference Center, Johnstown	3/11/06	\$80.00
(SAT) 4/1/06	Timber Harvesting Legal Risks	Cross Creek Resort, Titusville	3/25/06	\$80.00
(SAT) 4/29/06	Timber Harvesting Legal Risks	Penn College, Williamsport	4/22/06	\$80.00

For additional information, please contact the SFI office at (814) 867-9299 or Toll free at (888) 734-9366.

Upon receipt of your **COMPLETED REGISTRATION FORM AND PAYMENT**, participant will receive further, more detailed information regarding the classes registered for. For the most up to date schedule, visit www.sfiopa.org.

To Register for One or More of These Courses by Mail, Send Completed Form & Check (made out to PA SFI SIC) to: 315 South Allen Street, Suite 418, State College, Pennsylvania 16801

Name Attending: _____

Name, Date & Location of Courses Attending: _____
(Use back for additional space)

Street Address: _____

City, State, & Zip Code: _____

Telephone Number: _____ A Check is Enclosed for \$ _____

Mark Your Calendar: Forest for Life Jubilee A Celebration of Pennsylvania's Private Forest Land-owners In celebration of private forest landowners and their contribution to the Commonwealth, the Pennsylvania Forestry Association is hosting the **2006 Forest for Life Jubilee**. The one-day event will be on September 23, 2006 at the Wyndham Hotel, Harrisburg/Hershey. The event will focus on enhancing education and awareness of Pennsylvania's private forest landowners. Presentations, exhibits and contributors will share the wealth of resources available to support private forest landowners and their care of the land. A nominal registration fee will cover materials and lunch. ***More detailed information will be supplied in the Summer Issue of this newsletter.** For questions, please contact Linda Finley, 814-234-9028. (

Forest Certification in Canada on the Rise -- According to the September 15 Canadian Sustainable Forestry Certification Coalition status report, 279 million acres of land across Canada, representing an annual allowable cut of approximately 94 million m³ have been certified to forestry specific standards.

The Canada-wide certification status report details certifications to the Canadian Standards Association Sustainable Forest Management Standard (CSA), the Sustainable Forestry Initiative (SFI) and the Forest Stewardship Council (FSC).

In Canada, there are 165 million acres certified to CSA, 92 million to the SFI and 24 million to the FSC. Industry members of the Forest Products Association of Canada (FPAC) made a commitment in January 2002 that lands under their management would be third-party certified to CSA, FSC or SFI by December 2006. To date, they have achieved almost 90 percent of this goal.

The American Tree Farm System® -- (ATFS) Group Certification Program has seen steady growth since full program implementation in 2004 and is achieving increased acceptance in global certification markets.

Recently, Time Inc., the largest paper buyer in the world, publicly endorsed the ATFS Group Certification Program as a credible third-party system for America's family forests. Time now recognizes fiber coming from group members of ATFS Group Organizations as certified content meeting the standards of its Certified Sustainable Forests (CSF) program. Time's endorsement is significant and came after months of discussion with AFF on topics including water quality and Best Management Practices, special sites and biodiversity. Based on the agreement, AFF agreed to specific modifications of some of the interpretations of the AFF Standard, the Standard by which Tree Farms are judged for certification.

In striking this agreement, the AFF Board has provided assurance to the forest industry that they can count wood coming from group members of certified ATFS Group Organizations toward the certified content requirements established by Time. To achieve ATFS Group Certification a third party audit must be completed according to the protocols set by the American Tree Farm System. ATFS Group Certification verifies, through independent assessment, that landowners are practicing sound and sustainable forest management.

ATFS began its group certification process in 2002 with four pilot programs. Following these years of growth and development, the ATFS Group Certification Program has welcomed over 3.2 million acres of private forestland and over 37,000 group member properties into ATFS. More than 80 accredited lead auditors have been trained to conduct the crucial third party group certification audits.

SFI Adopts Chain-of-Custody Option -- The American Forest & Paper Association's Board of Directors recently approved the addition of a chain-of-custody (CoC) option to the SFI program's on-product labeling program. The new CoC provisions allow SFI program participants to implement a CoC system patterned after the one developed by the Program for the Endorsement of Forest Certification (PEFC).

Weyerhaeuser first to become SFI Chain-of-Custody Certified -- Weyerhaeuser Company became the first company to offer products meeting the new Sustainable Forestry Initiative (SFI) chain-of-custody standard. Three Weyerhaeuser Residential Wood Products operations in the southern United States have successfully completed an independent audit of their raw material chain-of-custody procedures and have been assessed to be in full conformance with the SFI chain-of-custody requirements. The three are located in Valdosta, GA.; Evergreen, Ala.; and Natchitoches, La. Under the SFI chain-of-custody standard, the wood from certified forests used in certain Trus-Jist® brand I-joists is tracked through each stage of production. Besides tracking wood back to a certified forest, the SFI chain-of-custody also ensures that non-certified material used by participating mills comes from non-controversial sources. With a chain-of-custody, Weyerhaeuser can make certified content claims about the products manufactured by the participating mills.



Hughesville Couple Receives Statewide Award --

Jack and Suzanne Murray of Hughesville recently received a statewide award for their commitment to conservation. The Murrys were recognized on July 26 at the awards luncheon of the Pennsylvania Association of Conservation Districts, Inc. (PACD) held in Erie, PA. This annual awards ceremony recognized individuals and organizations that have helped to promote or continue conservation efforts in Pennsylvania.

County conservation districts across the state sent nominations to judging panels for consideration in seven different categories. The Lycoming County Conservation District nominated the Murrys for the M.K. Goddard Forest Resource Management Award, which they were chosen to receive. PACD awards this honor annually to a woodland owner who has a written woodland management plan in operation for at least five years; has demonstrated the wise use of their forest resources and avoided any serious departure from accepted forestry practices; and is a conservation district cooperator. The M.K. Goddard Forest Resource Management Award is sponsored by the PA Sustainable Forestry Initiative (SFI) Program.

The Murrys live on their 130 acre forested property which they have managed in accord with a Bureau of Forestry approved Forest Stewardship plan since 1997. Jack serves as Chairman and Suzanne serves as Secretary of the statewide Steering Committee for the PA Forest Stewards. To educate more private forest landowners about responsible forest management, the Murrys take a very active role in assisting the start-up of new woodland owner associations covering ten counties. Jack and Suzanne also serve as Associate Directors of the Lycoming County Conservation District.

More Gulf Coast Fallout -- Forest Resources Association, Inc. Bulletin - November 3, 2005, Volume 7, Number 14

If an ill wind blows no one any good, the duo of Katrina and Rita can be classified as about as ill as ill winds get - although some economists expect to see the seller's market for building products extended through yet another quarter or two as a direct result. Landowners were hit the hardest, but neither loggers-strapped by fuel costs-nor mills-cornered by poor paper markets-were in much of a position to extend extraordinary resources to make the most of low-quality, damaged wood. Third-quarter statements by at least two major integrated forest products firms reference storm-damage and related energy issues as the major factor in their disappointing balance sheets, and Pasadena Paper, a small coated paper mill in east Texas, cited Rita-related energy cost spikes in its October 10 decision to go out of business.

The energy spike, which is world-wide, continues to shake out less profitable operations throughout North America, and the combination of energy costs and unfavorable exchange rates has been particularly hard on Canada, both east and west. Of the approximately 5.5 million tons of North American pulpwood consuming capacity which has disappeared since January (or is scheduled for withdrawal), a large portion is Canadian.

But sawtimber? The Southern Forest Products Association was at pains to broadcast an optimistic prognosis for lumber in an October 19 press release: "Short-lived lumber price spikes have already come and gone since Hurricanes Katrina and Rita," commented SFPA's Wade Camp. "In fact," affirms SFPA, "southern pine manufacturers are on tap to produce more than 18.5 billion board feet in 2005, an all-time record. Future challenges may not point to timber damage as much as to transportation costs.

WEYERHAEUSER Closing Washington, Oklahoma Mill -- Forest Resources Association, Inc. Bulletin - November 3, 2005, Volume 7, Number 14

On October 21, Weyerhaeuser announced plans to close its 140,000-ton-per-year specialty pulp mill in Cosmopolis, Washington and a 125-million-board-foot large-log sawmill in Aberdeen, Washington, in 2006, deeming them "no longer economically sustainable" in view of "poor markets, aging machinery, high operating costs and small-scale operations." It will continue to operate the small-log mill in Aberdeen. Approximately 342 hourly and salaried positions will be affected.

On October 24, the company closed its troubled Wright City, Oklahoma plywood plant, laying off its remaining 250 workers; the plant had already laid off 100 workers following the collapse of a building housing the plywood presses in August. Weyerhaeuser still has a containerboard mill and a lumber mill in the area, but the loss of 350 jobs will be a blow to the small community.

In Brief (continued)

IP Places 5.5 Million Acres on the Market -- Forest Resources Association, Inc. Bulletin - November 3, 2005, Volume 7, Number 14

In October, International Paper placed its 5.5 million acres of U.S. timberlands on the market, split up into ten different packages, with "indications of interest" from prospective purchasers due by December 1. Paperloop's *Timberland Markets* characterizes the offering as "the largest timberland transaction ever," and suggests that a recent slowdown of institutional land purchases has been due to investors' anticipating it. Paperloop's sources expect the aggregate sales to raise \$5 to \$6 billion and estimate the "multi-piece auction" to last into mid-2006.

Comments Filed on U.K. Procurement Policy -- The American Forest & Paper Association submitted comments to the U.K. House of Commons Environmental Audit Committee (EAC), following the creation of an EAC subcommittee charged with examining the U.K. government's procurement policy for sustainable timber. Similar to a Congressional inquiry, the EAC subcommittee invited members of the public to submit papers setting out their views on the reliability of sustainable forest management certification schemes and their ability to meet the U.K.'s criteria.

AF&PA's comments cautioned the EAC that procurement policies endorsed by governments which favor criteria and elements of only one certification scheme are in contravention of the spirit of international trade obligations. The comments acknowledged that the U.K. did follow an open and transparent process in developing its procurement policy, seeking input from various government agencies, the private sector and environmental organizations. The comments also concluded that the current legal and sustainability criteria are more than sufficient and that any reassessment of the accepted certification schemes or the base criteria would be premature at this point.

Over the past 18 months, the U.K. has been taking steps to officially implement its public procurement strategy affecting paper and wood products. The policy allows for U.K. government procurement officers to give preference to companies which can demonstrate that their products meet a set of legal and sustainable criteria. Among the key criteria is a requirement that suppliers must provide documentation which demonstrates a minimum of 70% certified content ("Chain of Custody"). Following the addition of a chain of custody option made to the SFI program, the U.K. government found the SFI program to meet all legal and sustainable criteria.

The ANSI-ASQ National Accreditation Board (ANAB) -- The Forestry Source - November 2005 - Volume 10 - No. 11

The ANSI-ASQ National Accreditation Board (ANAB) has announced the development of an accreditation program to support the Sustainable Forestry Initiative[®] (SFI) of the Sustainable Forestry Board. The accreditation program will be available to certification bodies (also known as registrars) already accredited by ANAB for ISO 14001 environmental management systems.

By offering a program of accreditation of third-party certification bodies, the ANAB accreditation program is designed to "offer added assurance to customers, conservation interests, and the public that the SFI requirements are effectively assessed and reported."

ANAB is the US accreditation body for management systems. ANAB accredits certification bodies for ISO 9000 quality management systems (QMS) and ISO 14001 environmental management systems (EMS) as well as several industry-specific requirements. ANAB is a signatory of the IAF multilateral cooperative arrangements (MLAs) for QMS and EMS programs. Through the IAF MLAs and the Multilateral Cooperative Accreditation Arrangement, ANAB cooperates with other accreditation bodies around the world to provide value to its accredited certification bodies and their clients, ensuring that accredited certificates are recognized internationally.

INDUSTRY NEWS - Consumers' "Preference" for Recycled Paper -- The Forestry Source - November 2005 - Volume 10 - No. 11 -- "In a new study," reports a coalition of green interest groups, "80% of consumers who had purchased a book or magazine in the past six months or who currently have a magazine subscription said they would be willing to pay more for a book or magazine printed on recycled paper." The Green Press Initiative, BookTech Magazine, and Co-Op America commissioned "independent" survey company Opinion Research Group to revisit the perennial question of whether consumers base purchasing decisions on any other criteria than price and quality--and managed to extract the finding that, yes, they do.

(continued on page 9)



CORE TRAINING COMPLETED

Since July 2005, the following individuals have completed Core Level training with the PA SFI. Core Level Courses are First Aid & CPR, Logging Safety, and Environmental Logging.

Garrett Barch	Centre Hall
Michael Becker	Laurelton
Dean Bowser	Mahaffey
Kenneth Cotton	Dorset, OH
Donald Cummings	Morrisdale
Dennis Danfelt	Mapleton Depot
Greg Felmlie	Wilcox
Timothy Geer	Mahaffey
Ken Glass	Coalport
Josh Hobbins	Mill Hall
Stephen Hoffman	Mt. Pleasant Mills
Aquilla King	Spring Gen
Chris R. King	Spring Gen
Sam Lantz	Myerstown
C. Martin Lehman	Carlisle
Christopher Melville	Centre Hall
Dave Morgan	Kane
Francis G. Rose III	Linesville
Carl Sellers	Tyrone
Dean Shank	Spring Grove
Fredrick A. Sherry	Ebensburg
David L. Smoker	Myerstown
Mark Spitulski	Erie
Christopher A. Whitsel	Hesston
Joe Woerner	Tyrone
Samuel Zook	Spring Gen

Continuing Education Courses Completed Since July 2005

BUYING STANDING TIMBER

John Cessna	Clearville
Cyde J. Coney	Orbisonia
Brian M. Deeb	Hershey
John Flynn	Kersey
James P. Hindes	Newmanstown
Richard K. Kelley, Jr.	Connellsville
Richard Kern	Stoystown
Josh J. Lenker	Lebanon
Shawn McCanna	Lebanon
Bonnie Northcraft	Artemas
George E. Rabenstein	Orbisonia
Daniel Sarver	Confluence
David W. Shaffer	Boswell
Brian Sheetz	Lebanon
Gregory Shultz	Scottdale
Justin T. Shultz	Scottdale
Jeff Stover	Paradise
Elvin N. Weaver	Lebanon
Andrew M. Whitehill	Fredericksburg
Samuel T. Yokum	Clearville
Wesley Yokum	Clearville

GAME OF LOGGING I

Garrett Barch	Centre Hall
Les Bender	Dushore
Larry Brady	Willow Hill
Mark Brown	Spring Grove
Doug L. Brumbaugh	Mapleton Depot
Donald E. Carlile	Stewartstown
Bruce Chase	New Albany
Troy Coons	Fayetteville
Shaun Coyle	Chemung, NY
Luke DiBerandinis	Morgantown
Erich Estes	West Chester
Joe Geczi	Columbia, NJ

Lance Geczi	Columbia, NJ
Wesley R. Geczi	Hanover
Bradley Gilliland	Orbisonia
Mark Hart	Doyleburg
Mark King	Towanda
Matthew MacNamee	Montrose
Joseph H. Peachey	Kinzers
Leon Peachey, Jr.	Paxinos
Austin A. Price	South Gibson
Pierre H. Reasner	Neelyton
Troy A. Rosenberry	Fannettsburg
Mike Saxon	Wyalusing
Robert A. Selleman	Port Norris, NJ
James Shields	Shippensburg
Rebecca Shields Moose	Glenmoore
David L. Smoker	Myerstown
Jim Thorne	Wellington
Joseph Vinton	Malvern
Preston Wilson	Landenberg

GAME OF LOGGING 2

Troy Coons	Fayetteville
Luke DiBerandinis	Morgantown
Shay Durandetta	Olanta
Erich Estes	West Chester
Steve Forrester	Shippensburg
Bradley Gilliland	Orbisonia
Troy Holtry	Newburg
Paul Iampietro	Chambersburg
Mike Jones	Fort Loudon
Christopher Melville	Centre Hall
Pierron Reasner	Neelyton
Pierre Reasner	Neelyton
F. Russell Sherwood	Lewistown
James Shield	Shippensburg
Rebecca Shields Moose	Glenmoore
Steve Stahr	Mt. Pleasant Mills
Joe Vinton	Malvern
Jonathan W. Whitsel	Mapleton Depot
Preston Wilson	Landenberg
John C. Zaborowski	Wattsburg

GAME OF LOGGING 3

Steve Banks	La Jase
Garrett Barch	Centre Hall
Richard Bender, Jr.	McQuire
Shay Durandetta	Olanta
Wayne T. Kerlin	Lewisburg
Christopher Melville	Centre Hall
F. Russell Sherwood	Lewistown
Steve Stahr	Mt. Pleasant Mills

GAME OF LOGGING 4

Steve Banks	La Jase
Garrett Barch	Centre Hall
Doyle Baum	Schuylkill Haven
Richard Bender, Jr.	McQuire
David C. Carver	Centre Hall
Shay Durandetta	Olanta
Christopher Melville	Centre Hall
F. Russell Sherwood	Lewistown
Steve Stahr	Mt. Pleasant Mills

GPS

Lamar Bauman	Lancaster
Robert Bingman	Etters
Stephen Bombardier	Bradford
Bill Bow	Roaring Spring
Ronald C. Brown	Shinglehouse

Brandon Carkuff	New Stanton
Scott R. Cary	Northumberland
John N. Chapman, Jr.	Brockport
David H. Clymer	Shermans Dale
Richard A. Conrad	Corsica
Joe Delp	Brookville
Bill Fenton	Greenville
John Fenton	Adamsville
Larry Fulton	Shippensburg
Walt Graham	Hopwood
Joe Graves	Shinglehouse
Paul Haduck	Somerset
Robert G. Haynes	Snow Shoe
William J. Haynes	Snow Shoe
Gregg Jandrew	Shinglehouse
Alfred Jewart	Austin
Ed Kerchinski	Brookville
Richard Kern	Stoystown
Joseph Kojancic	Johnsburger
Ed Konwinski	Bradford
David Kriegel	Johnsburger
Richard N. LaBrozzi	Shinglehouse
Russell Leonard	Bruceton Mills, WV
Ben Livelsberger	Newport
Michael J. McConnell	Bradford
Paul Neal	Creekside
Erik Olsson	Bradford
Wm. Mark Reese	Adamsville
Thomas C. Respet, Jr.	Smithton
Daniel Sarver	Confluence
Randy Shaffer	Bradford
James A. Shipp	Waynesboro
Andy D. Spigelmyer	Lewistown
Earl Wangler	Centerville
Paul Webster	Bradford
Christopher A. Whitsel	Hesston
Steve Wilhoit	Elderton
Henry R. Wiltrout	White
Allen Zuraski	Johnsburger

LOGGING COST

Charles R. Brown	Spring Grove
Steven N. Bucks	Grantville
Lawrence R. Campbell	Lewisberry
James Feldman	Pleasant Hall
Steve Forrester	Shippensburg
Dean J. Geiman	Hanover
Jeremy Hicks	Unityville
Kevin House	Blossburg
Scott House	Blossburg
Bradley D. Houseknecht	Muncy Valley
Kim Kern	Spring Grove
Ryan Kessler	Gen Rock
Ralph Laughman	Spring Grove
Victor Marquardt	Unityville
Brian Minier	Benton
David A. Nelson	Spring Grove
Robert Ord	Kingsley
Nathan A. Poust	Hughesville
Charles L. Poust, Jr.	Muncy
Paul Vanderpool	Towanda
Elvin N. Weaver	Lebanon
Dane M. Wodrig	Muncy
Daniel F. Wolf	Bernville

MISCELLANEOUS COURSES

Bradley J. Allen	Grand Valley
Charles S. Allen, Sr.	Grand Valley

DeWayne Allen	Grand Valley
Robert C. Anderson	Qarendon
Richard Andrus	Emporium
Scott Andrus	Emporium
Jeff Asel	Kane
Mike Asel	Kane
Normal Asel	Kane
Richard Asel, Jr.	Ludlow
Travis Asel	Kane
Paul E. Bidwell	Eldred
William Bow	Roaring Spring
Robert Braum	Wilcox
Dennis Brehm	Johnstown
Patrick R. Bright	Kane
Ryan Bright	Mt. Jewett
Joseph W. Britton, Jr.	Smethport
Joseph W. Britton, Sr.	Smethport
Dustin Brown	Smethport
Ronald Buzard, Jr.	Kane
Jerry Causer	Smethport
Jerry E. Clark	Everett
Todd M. Clark	Everett
Vincent R. Clark	Everett
Charles Conner	Driftwood
Mike Depto	Kane
Randy Depto	Kane
John Dunkleburger	Mill Hall
Aaron J. Elder	Qarendon
Bob Grvin	Paradise
Dan Gregory	Kane
Chris Guth	Endeavor
John Holt	Kane
Charles E. Housler	Kane
James M. Hulings	James City
Edward Johnson	Bloomsburg
Doug Karlene	Kane
Gary Karlene	Kane
Larry Kness	Hazel Hurst
Brian Knox	Edgewater, MD
Edward F. Kojancic	Kane
Edward S. Kojancic	Kane
Michael Kojancic	Kane
Scott J. Kurtzman	Spring Grove
Lester J. Lapp	Port Allegany
Mark Lapp	Port Allegany
Dave Lewis	Emporium
Mel Lewis	Hills Grove
Roy Longenecker	Mifflinburg
John Luchs, Jr.	Ridgway
Rod Luchs	Ridgway
Seth Luchs	Ridgway
Thomas Luchs	Ridgway
Paul Lupo	Mill Hall
William Lyon	Emporium
Shawn McCabe	Johnsburger
Gordon McGintick	Kane
Jason V. McGarvey	Port Allegany
Jay McGuire	Kane
Jason Mendell	Kane
Alan Metzler	Belleville
Dave Morgan	Kane
John Morgan	Sheffield
James Movinsky	Clymer
Charles Steven Novosel	Kane
Doug A. Olewinski	Wilcox

(continued on page 9)

SFI of PA In Action



Game of Logging training participants don their safety gear and ready their equipment for GOL training. This particular training was conducted on forestlands owned by Penn State.



Dave Sienko, Certified GOL Instructor, reviews some critical information concerning the felling of cracked and/or leaning trees with a group of training participants.



Attendees @ Timber 2005 take advantage of the variety of printed materials available at the SFI display.



Pat Sherren, NewPage Corporation, discusses OSHA regulations with attendees at Logging Safety training.

Miscellaneous Courses Completed since July 2005 (continued from Page 7)

Donald Park	Ridgway
Richard Park	Youngsville
Ken Paros	Rome
Francis Patterson	Ridgway
Grant Postlewait	Port Allegany
Gary T. Rossman	Kane
Mark Sickler	Moscow
Garrett Smith	Port Allegany
Jake Sorg	St. Marys
Jedidiah Sorg	St. Marys
Richard Sorg	St. Marys
Christopher Spaich	Hazel Hurst
Kenneth Spaich	Hazel Hurst
Larry Stark	Ridgway
Jim Stone	Moscow
Edward Straneva	Kane
Lou Sycz	Mill Hall
Wayne Tadder	Kane
Dave G. Taylor	Port Allegany
Mark Taylor	Port Allegany
John Urmann, Jr.	Ridgway
Matt Van Gse	Grand Valley
Dave Wahlberg	Kane
Malcolm Waskiewicz	Coudersport
Casey D. Weicht	Everett
Zane J. Weicht	Everett
Andy Wildnauer	Johnsonburg
Shane Wildnauer	Johnsonburg
Jonathan Wrth	Mill Hall
John A. Williams	Kane
Paul Williams	Johnsonburg
Michael Wingard	Sigel
Mike Wolf	Ebensburg
Scott Zimmerman	Wilcox
Stanley Zimmerman	Wilcox
Steven F. Zimmerman	Wilcox

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INDUSTRY NEWS - Consumers' "Preference" for Recycled Paper (continued from page 6)

According to telephone inquiries of 1,033 adults, 42%
said they would be willing to pay as much as an
additional \$1.00 for a book printed on recycled paper,
and 23% said they would pay an extra 75 cents for such
a magazine; additional portions of the sample indicated
they would turn away from virgin fiber for 75-cent, 50-
cent, 25-cent, and 10-cent price penalties, leaving only
20% who would pay nothing extra.

Conference Highlights Challenges of Global Marketplace - The Forestry Source - November 2005, Volume 10, Number 11

If you need more evidence that forestry is increasingly a global business and that this globalization affects the practice of forestry in the United States consider these statistics compiled by Rainer Hummel, an account manager with the Portland, Oregon based Northwest Hardwoods, and presented at International Perspectives on Forestry II, a conference recently held in Portland.

- 50 percent of all wooden furniture sold in the United States is imported, and 25 percent comes from China
- Since 2000, 34,000 US furniture-manufacturing jobs, 28 percent of the total furniture production workforce, have been lost.
- US production of hardwoods has declined more than 21 percent since 1998, to 11 billion board feet per year from 14 billion board feet per year.
- In 1998, 7.5 percent of hardwood produced in the United States was exported. In 2004, 12 percent was exported.

These changes reflect global trends in forestry and the forest products industry and were the focus of the conference, which was held in September at the World Forestry Center and organized by the World Forest Institute.

China's growing appetite for timber continues to draw attention to that country and its sources of raw materials. China imported nearly 98 million cubic meters of wood in 2004, according to figures presented by Guang Yu Wang, a professor at the University of British Columbia. By 2015, China will require an additional 118 million cubic meters, said Mikkel Nielson, a forest analyst with International Woodland Company, a firm based in Copenhagen, Denmark.

The big question remains, who will be the main supplier to China and Pacific Rim markets? said Nielson. I suspect softwood will come from eastern Russia and New Zealand and hardwoods will come from Southeast Asia and Africa.

Europe is now a net exporter of wood products, and Baltic and eastern European countries are rapidly expanding production and gaining an increasing share of export markets, said Russ Taylor, of R. E. Taylor and Associates Ltd., of Vancouver, BC. European exports to North America will double or triple in the next decade, he said.

"Russia has the greatest potential to increase production, but when? That's the challenge we've got," said Taylor.

Russia holds nearly 25 percent of the world's timber resources but has a small share, about 3 percent, of the global timber market. Taylor said revisions to Russia's Forest Code and provisions for forest leases of up to 49 years will encourage both domestic and foreign investment in timberlands and production facilities.

Claudio Ortolan, a manager with Klabin SA, a Brazilian forest products company, described Brazil's plantations as the most productive in the world. By 2010, 14 million hectares (about 34 million acres) of eucalyptus plantations in Brazil, assuming a conservative annual growth of 22 cubic meters per hectare per year, could supply 300 million cubic meters of wood, about 52 percent of the projected world hardwood harvest of 592 million cubic meters (as forecast by FAO). Also, by 2010, 29 million hectares of planted pine (about 71 million acres), growing at 18 cubic meters per hectare per year, could supply 522 million cubic meters of wood, or 49 percent of the projected world harvest of 1,073 million cubic meters of industrial softwood.

When you see the land base of plantations in Brazil, they are not impressive at all, barely 1 percent of the world's forested area, said Ortolan. But the volume you get is remarkable; 200 times the harvest intensity in Canada.

Colin McKenzie, the conference's keynote speaker, named five trends in the industry:

- *Price convergence*: the prices of wood products are moving toward equilibrium worldwide.
- *Cost escalation*: Globalization is inevitably going to take out the high-cost producers. They either must exit the business or lower their costs, said McKenzie, director of portfolio management for Global Forest Partners, LP.
- *Vertical separation*: The separation of fiber growing from the processing side of the industry is a logical separation, McKenzie said, because they are two types of businesses that must run in very different ways.
- *Horizontal concentration*: Once manufacturers separate themselves from their forestlands, they must focus on producing and marketing specific products.
- *Rapidly shifting global trade patterns*: Changes are coming in supply and demand, regional trade agreements, currency movements, the substitution of forest and out-of-forest products, and the costs of delivery.

These transition drivers are exogenous to the industry; they are pressures that we are receiving from outside the forest industry, said McKenzie. Generally, we have been reactive in the last decade or two decades to these pressures. We have not displayed what some might call an inspired leadership in looking forward to what these changes would be and what caused them to happen. An industry that has been reactive and driven by others is not likely to survive in its present form.

SFI of PA In Action



Mike Wolf of PSU Forestry Extension reviews SFI training materials with several Ag Science teachers from across Pennsylvania. The teachers participated in an Introduction to Forest Management Class to gain a better understanding of the type of information foresters and loggers need to know in order to make decisions consistent with sustainable forestry practices.



Jim Coslo of the Centre County Conservation District reviews Environmental Regulations with loggers at Environmental Logging training in Warriors Mark. The Conservation Districts across the state are important assistants in helping loggers better understand our state's regulatory environmental requirements.



The SFI display at Ag Progress Days in August, 2005. Many from the farming community have woodlots that need to be managed properly and the array of SFI materials provides information that is helpful to them.



The Ag Science teachers see how the materials apply in the forest. Here they are learning how to best harvest this timber stand in order to retain trees that will be of a desired species and commercially valuable.



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